



WOAI  
4335 NW Loop 410  
San Antonio, TX 78229

Screen Strategies Media-Fairfax  
11150 Fairfax Blvd  
Ste 505  
Fairfax, VA 22030

## Contract # 2643088

**Schedule Dates** 09/27/16-10/03/16  
**Advertiser** Pete Gallegos for Congress-D (74186)  
**Agency** Screen Strategies Media-Fairfax (15683)  
**Product** POLITICAL CANDIDATE (ns) (1186)  
**Brand** PETE GALLEGOS/DEM/GALLEGOS FOR CONGRESS  
**Salesperson** Overman, Mindi (3620)  
**Sales Office** KABB/KMYS  
**Buyer Name** Bahng, Caroline  
**Phone/Fax** (703) 272-7300 /  
**CPE** Gallego/General/2359  
**Account Types** Local/Political Candidate Agency BRD  
**Billing Type** Standard  
**Comments**

**Date Entered** 09/23/16  
**Last Modified** 09/26/16  
**Entered By** Mindi Overman  
**CO-OP** No  
**Headline #**  
**Demo**  
**Order Type** Normal  
**Package Deal**  
**Commission %** 15.00  
**Commission** \$3,083.25  
**Net Total** \$17,471.75  
**Sales Tax**

## San Antonio (WOAI)

By Broadcast Month	Spots	Rate
Oct. 2016	50	\$20,555.00
<b>Grand Total:</b>	<b>50</b>	<b>\$20,555.00</b>

INCOMPLETE CONTRACT

Due to: Pending line Approvals (Contract is shown with Pending Workflow Approvals applied)

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
1.0	Normal Line / News	09/27/16-09/30/16	3	:30	5:00:01A- News-News 4 San Antonio Today 5a			1	1	1	1			4	\$175.00	\$700.00	San Antonio (WOAI)	News 4 @5a - Sec 3	9/23/16
2.0	Normal Line / News	10/03/16-10/03/16	3	:30	5:00:01A- News-News 4 San Antonio Today 5a		1							1	\$175.00	\$175.00	San Antonio (WOAI)	News 4 @5a - Sec 3	9/23/16
3.0	Normal Line / News	10/03/16-10/03/16	3	:30	5:30A- News-News 4 San Antonio Today 530a		1							1	\$300.00	\$300.00	San Antonio (WOAI)	News 4 @5:30a - Sec 3	9/23/16
4.0	Normal Line / News	09/27/16-09/30/16	3	:30	5:30A- News-News 4 San Antonio Today 530a			1	1	1	1			4	\$300.00	\$1,200.00	San Antonio (WOAI)	News 4 @5:30a - Sec 3	9/23/16
5.0	Normal Line / SPOT	09/27/16-09/30/16	3	:30	7A- NBC-The Today Show Hour 1 & 2			1	1	1	1			4	\$400.00	\$1,600.00	San Antonio (WOAI)	Today - Sec 3	9/23/16
6.0	Normal Line / SPOT	10/03/16-10/03/16	3	:30	7A- NBC-The Today Show Hour 1 & 2		1							1	\$400.00	\$400.00	San Antonio (WOAI)	Today - Sec 3	9/23/16
7.0	Normal Line / SPOT	10/02/16-10/02/16	3	:30	7A- NBC-Sunday Today Show								1	1	\$225.00	\$225.00	San Antonio (WOAI)	Sun Today - Sec 3	9/26/16
Est 8.0	Unapproved (RevL) on credit hold / SPOT	09/27/16-09/29/16	3	:30	10A- San Antonio Living			1	1	1				3	\$175.00	\$525.00	San Antonio (WOAI)	SA Living - Sec 3	9/26/16
9.0	Normal Line / SPOT	09/27/16-09/30/16	3	:30	4:30P- Judge Judy 2			1	1	1	1			4	\$400.00	\$1,600.00	San Antonio (WOAI)	Judge Judy - Sec 3	9/26/16
10.0	Normal Line / SPOT	10/03/16-10/03/16	3	:30	4:30P- Judge Judy 2		1							1	\$400.00	\$400.00	San Antonio (WOAI)	Judge Judy - Sec 3	9/26/16

## CONFIRMATION CONTRACT

Accepted-Agency/Advertiser:	Date:	Accepted-Station:	Date:	Comments:
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The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... <http://sbgi.net/?p=1224> ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.



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11.0	Normal Line / News	10/03/16-10/03/16	3	:30	6P- News-News 4 WOAI at 6p		1							1	\$900.00	\$900.00	San Antonio (WOAI)	News 6p - Sec 3	9/26/16
12.0	Normal Line / News	09/27/16-09/30/16	5	:30	5P- News-News 4 WOAI at 5p			1	1	1	1			4	\$345.00	\$1,380.00	San Antonio (WOAI)	News 5p - Sec 5	9/26/16
13.0	Normal Line / News	10/03/16-10/03/16	5	:30	5P- News-News 4 WOAI at 5p		1							1	\$345.00	\$345.00	San Antonio (WOAI)	News 5p - Sec 5	9/26/16
14.0	Normal Line / News	09/28/16-09/30/16	3	:30	6P- News-News 4 WOAI at 6p				1		1			2	\$900.00	\$1,800.00	San Antonio (WOAI)	News 6p - Sec 3	9/26/16
15.0	Normal Line / News	10/03/16-10/03/16	3	:30	6:30P- News-News 4 WOAI at 630p		1							1	\$750.00	\$750.00	San Antonio (WOAI)	News 6:30p - Sec 3	9/26/16
16.0	Normal Line / News	09/27/16-09/30/16	3	:30	6:30P- News-News 4 WOAI at 630p			1	1	1	1			4	\$750.00	\$3,000.00	San Antonio (WOAI)	News 6:30p - Sec 3	9/26/16
17.0	Normal Line / News	09/28/16-09/28/16	3	:30	4:30A- News-News 4 WOAI at 430a				1					1	\$75.00	\$75.00	San Antonio (WOAI)	News 4:30a - Sec 3	9/26/16
18.0	Normal Line / News	10/03/16-10/03/16	3	:30	4:30A- News-News 4 WOAI at 430a		1							1	\$75.00	\$75.00	San Antonio (WOAI)	News 4:30a - Sec 3	9/26/16
19.0	Normal Line / SPOT	10/01/16-10/01/16	5	:30	6P- Good Taste with Tanji Patton							1		1	\$90.00	\$90.00	San Antonio (WOAI)	Good Taste - Sec 5	9/26/16

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20.0	Normal Line / News	10/02/16-10/02/16	5	:30	5P- News-News 4 WOAI at 5p Wknd								1	1	\$190.00	\$190.00	San Antonio (WOAI)	News 5p wknd - Sec 5	9/26/16
21.0	Normal Line / Prime	09/27/16-09/27/16	3	:30	9:05P- NBC-This Is Us (Tuesday)			1						1	\$3,000.00	\$3,000.00	San Antonio (WOAI)	This is Us - Sec 3	9/26/16
22.0	Normal Line / Prime	10/01/16-10/01/16	5	:30	7:30P- NBC-The Good Place 2 (Saturday)							1		1	\$300.00	\$300.00	San Antonio (WOAI)	The Good Place - Sec 5	9/26/16
23.0	Normal Line / News	09/30/16-09/30/16	3	:30	12P- News-News4 San Antonio at Noon						1			1	\$300.00	\$300.00	San Antonio (WOAI)	Noon News- Sec 3	9/26/16
24.0	Normal Line / News	09/29/16-09/29/16	3	:30	10P- News-News 4 WOAI at 10p					1				1	\$1,000.00	\$1,000.00	San Antonio (WOAI)	News 4 @10p- Sec 3	9/26/16
25.0	Normal Line / SPOT	09/27/16-09/30/16	5	:30	12:05A- NBC-Late Night with Seth Meyers			1	1	1	1			4	\$45.00	\$180.00	San Antonio (WOAI)	Seth- Sec 5	9/26/16
26.0	Normal Line / SPOT	10/03/16-10/03/16	5	:30	12:05A- NBC-Late Night with Seth Meyers		1							1	\$45.00	\$45.00	San Antonio (WOAI)	Seth- Sec 5	9/26/16

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